(20%)



Our Thinking

There are few guarantees in investing. Yet we can make one: in the future, as in the past, there will be periods when we underperform. We are in one such period now in several Strategies, including our Global Equity Strategy, which is illustrative given its breadth.

These periods are a normal part of our approach, but as co-investors in the Funds, we know that doesn't make them any more comfortable. This discomfort, however, is one reason why our approach can add value over the long term. Markets reward investors who can be patient and control their emotions. Put differently, contrarian investing works because it hurts.

Underperformance is a normal part of active investing In April, we wrote that volatility in absolute returns is a normal part of investing. Absolute returns are our focus when we think about risk, and ultimately they matter most. But we also spend time thinking about relative returns—how the Funds are performing compared to their benchmarks. With our active approach, the Funds' portfolios look very different from their benchmarks, and with very different portfolios, their returns necessarily trace very different paths. Inevitably, the benchmark's path sometimes looks better.

recently. Just four shares, each of which is held in at least one other Strategy, explain most of the Global Equity Strategy's year-to-date underperformance:

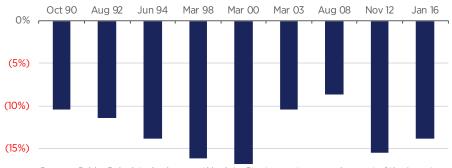
Shares of Symantec, a cybersecurity software developer, fell 33% after an announcement about an internal accounting investigation. As we wrote in May, the company subsequently offered reassurance that the financial impact would not be material, but the episode has left investors feeling uncertain.

NetEase is a long-held Chinese online game and internet company. The stock dropped amid market volatility in February, then again in May as the company reported lower margins due to increased marketing investments. Supportive of the long-term strategy, we bought more at various prices as the stock fell 16% from its pre-results level. It has since recovered much of its May decline.

Arconic's stock sold off when the aerospace parts maker cut its profit guidance in late April. This month, it recovered most of that drop on reports that private equity firms have offered to buy the company. It appears we aren't alone in thinking that Arconic trades at an attractive discount to its true long-term value.

Underperformance is normal: we have seen nine worse periods

Worst peak-to-trough drawdowns in the relative return of the Orbis Global Equity Strategy vs the FTSE World Index, Jan 1990 to Jul 2018



Source: Orbis. Calculated using monthly data. Strategy returns used are net of the Investor Class Fee. Dates shown represent the trough of each drawdown period.

The current underperformance (~8% since 31 Jan) in the Global Equity Strategy is normal in the context of its history. As the chart shows, the Strategy has experienced nine worse periods since its inception in 1990—about one every three years on average. In each case, returns recovered and the Strategy reached a new high of outperformance.

What can we take from this? For one, performance can get worse. Though our stock selections were ultimately vindicated, performance in the run-up to the tech bubble in 2000 was painful indeed. But perhaps more importantly, the chart confirms that underperformance is an inevitable feature of our approach.

Another feature of our approach is that, in good times and bad, we expect our performance to be driven by our individual stock selections. That has been the case Most publicly, Facebook shares fell nearly 20% the day after the company forecasted lower growth and margins than investors expected. Before the earnings call, the stock had been the Global Equity Strategy's biggest contributor to year-to-date returns; it is now a detractor.

In every case, our response is the same. We continue to apply our disciplined approach, analysing each business to judge whether it trades at an attractive discount to its true value. And at all times, we retain a long-term perspective.

The reward for patience

Periodic underperformance isn't unique to us. Earlier this year, our sister firm Allan Gray Australia performed a <u>fascinating thought experiment</u>. What if you knew which fund would be the best performer over the next five years? And what if you could pick the winner every five years for as long as you invest? Armed with this perfect foresight, an investor could have achieved nearly double the Australian market's annualised return over 35 years, leaving them with more than 14 times the final wealth of an index investment. But along the way, they would've gone through some deeply uncomfortable periods. More than once, they went four years without outperforming, and at times, they underperformed the market by as much as 39%. The lesson? At its best, active management can make an enormous difference for investors. But realising that difference requires patience.

This report does not constitute a recommendation to buy, sell or hold any interests, shares or other securities in the companies mentioned in it nor does it constitute financial advice.



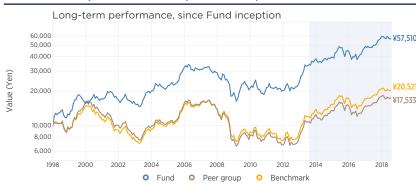
Orbis SICAV Japan Equity (Yen) Fund

The Fund is designed to remain fully invested in Japanese equities and seeks higher returns than the Japanese stockmarket, without greater risk of loss. It is predominantly exposed to the Japanese yen. The benchmark is the Tokyo Stock Price Index, including income, gross of withholding taxes ("TOPIX").

¥5,751 **Pricing currency** Japanese yen **Domicile** Luxembourg Type **SICAV** Share class **Investor Share Class** Fund size ¥191 billion **Fund inception** 1 January 1998 Strategy size ¥200 billion Strategy inception 1 January 1998

BenchmarkTOPIXPeer groupAverage Japan Equity
Fund IndexMinimum investmentUS\$50,000DealingWeekly
(Thursdays)Entry/exit feesNoneUCITS compliantYesISINLU0160128079

Growth of ¥10,000 investment, net of fees, dividends reinvested





Returns (%)

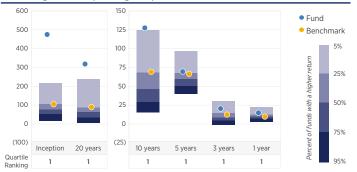
	Fund	Peer group	Benchmark
Annualised		Net	Gross
Since Fund inception	8.9	2.8	3.6
20 years	7.4	2.4	3.3
10 years	8.6	4.0	5.2
5 years	11.1	10.0	11.4
3 years	6.4	3.3	4.0
1 year	14.9	10.3	10.6
Not annualised			
Calendar year to date	(4.1)	(3.1)	(2.4)
3 months	(4.0)	(1.2)	(1.1)
1 month	1.5		1.3

	Year	%
Best performing calendar year since Fund inception	2013	57.0
Worst performing calendar year since Fund inception	2008	(32.4)

Risk Measures, since Fund inception

	Fund	Peer group	Benchmark
Largest drawdown (%)	52	60	56
Months to recovery	90	124	93
Annualised monthly volatility (%)	18.2	18.1	17.6
Beta vs benchmark	0.9	1.0	1.0
Tracking error vs benchmark (%)	9.5	2.7	0.0

Ranking within peer group, cumulative return (%)



Sector Allocation (%)

Sector	Fund	Benchmark
Cyclicals	46	41
Consumer Non-Durables	33	23
Information and Communications	13	8
Financials	6	11
Technology	1	15
Utilities	0	2
Total	100	100

Top 10 Holdings

	Sector	%
Sumitomo	Consumer Non-Durables	8.8
Mitsubishi	Consumer Non-Durables	8.5
Daito Trust Construction	Cyclicals	7.6
lida Group Holdings	Cyclicals	6.9
INPEX	Cyclicals	6.8
Sumitomo Mitsui Fin.	Financials	4.8
Mitsui & Co	Consumer Non-Durables	4.7
KDDI	Information and Communications	4.6
Bridgestone	Cyclicals	4.4
NEXON	Information and Communications	4.3
Total		61.6

Portfolio Concentration & Characteristics

% of NAV in top 25 holdings	99
Total number of holdings	26
12 month portfolio turnover (%)	52
12 month name turnover (%)	38
Active share (%)	91

Fees & Expenses (%), for last 12 months

Management fee ¹	2.15
For 3 year performance in line with benchmark	1.50
For 3 year outperformance/(underperformance) vs benchmark	0.65
Fund expenses	0.10
Total Expense Ratio (TER)	2.25

Past performance is not a reliable indicator of future results. Orbis Fund share prices fluctuate and are not guaranteed. Returns may decrease or increase as a result of currency fluctuations. When making an investment in the Funds, an investor's capital is at risk.

See Notices for important information about this Fact Sheet.

1.5% per annum ± up to 1%, based on 3 year rolling outperformance/ (underperformance) vs benchmark.



Orbis SICAV Japan Equity Fund

This Fact Sheet is a Minimum Disclosure Document and a monthly General Investor Report as required by the South African Financial Services Board.

Manager Orbis Investment Management (Luxembourg) S.A.

Investment Manager
Orbis Investment Management (Guernsey) Limited
Inception date

1 January 1998
Number of shares (Investor Share Class)
Yen Class: 18,709,462 Euro Class: 1,831,354
Income distributions during the last 12 months

None

Fund Objective and Benchmarks

The Yen Classes of the Fund seek higher returns in yen than the Japanese stockmarket, without greater risk of loss. The Euro Class of the Fund seeks higher returns than the Japanese stockmarket hedged into euro, without greater risk of loss. The TOPIX (gross) (the "TOPIX Yen") is the Yen Class' benchmark, while the TOPIX (gross) hedged into euro (the "TOPIX Euro") is the benchmark of the Euro Class.

How We Aim to Achieve the Fund's Objective/Adherence to Objective

The Fund is actively managed and is designed to remain continuously fully invested in, and exposed to all the risks and rewards of, selected Japanese equities. The Fund identifies as Japanese equities those equities of companies which are domiciled in Japan, whose securities trade on a Japanese stockmarket or whose business is primarily located in or linked to Japan. These equities are selected using extensive proprietary investment research undertaken by the Investment Manager and its investment advisors. Orbis devotes a substantial proportion of its business efforts to detailed "bottom up" investment research conducted with a long-term perspective, believing that such research makes superior long-term performance attainable. The lower the price of a share as compared to its assessed intrinsic value, the more attractive Orbis considers the equity's fundamental value. The Investment Manager believes that over the long term, equity investing based on this approach offers superior returns and reduces the risk of loss.

All share classes invest in a portfolio of Japanese equities selected by the Investment Manager. However, while the currency exposure of the Yen Classes remains as fully exposed to the yen as practicable, the Euro Class is hedged into, and therefore largely exposed to, the euro. The Euro Class is designed for investors who measure their returns in euro and who wish to be invested in Japanese equities without being exposed to fluctuations in the yen-euro exchange rate.

The Fund does not seek to mirror the TOPIX Yen/TOPIX Euro and may deviate meaningfully from it in pursuit of superior long-term capital appreciation.

Since inception and over the latest ten-year period, both the Yen and Euro Classes have outperformed their respective benchmarks net of fees. The Fund will experience periods of underperformance in pursuit of its objective of creating long-term wealth for investors.

Risk/Reward Profile

- The Fund is aimed at investors who are seeking a portfolio the objective of which is to be fully invested in, and exposed to, Japanese equities at all times.
- Investments in the Fund may suffer capital loss.
- Investors should understand that the Investment Manager generally assesses an equity investment's attractiveness using a three-to-five year time horizon.

Management Fee

As is described in more detail in the Fund's Prospectus, the Fund's various share classes bear different management fees. The fees are designed to align the Manager's and Investment Manager's

interests with those of investors in the Fund. With respect to the Fund's Investor Share Classes, the fee is structured as follows: a fee is charged based on the net asset value of the class. The fee rate is calculated weekly by comparing the class' performance over three years against the TOPIX Yen or TOPIX Euro, as applicable. For each percentage point of three year performance above or below that benchmark's performance, 0.04 percentage points are added to or deducted from 1.5%, subject to the following limits:

- · Maximum fee: 2.5% per annum
- Minimum fee: 0.5% per annum

For a description of the management fee borne by the Fund's other share classes, please refer to the Fund's Prospectus.

Fees, Expenses and Total Expense Ratio (TER)

The relevant class within the Fund bears all expenses payable by such class, which shall include but not be limited to fees payable to its Manager, Investment Manager and additional service providers, fees and expenses involved in registering and maintaining governmental registrations, taxes, duties and all other operating expenses, including the cost of buying and selling assets. However, the Manager and the Investment Manager have agreed that in the current calendar year, except for specified exclusions, operating expenses attributable to the Fund's Investor Share Classes will be capped at 0.20%. Please refer to the Fund's Prospectus for a description of the fee cap applicable to its other share classes. Each cap will be automatically extended for further successive one year periods unless terminated by the Manager or the Investment Manager at least three months prior to the end of the then current term. The operating expenses that are capped are all expenses, excluding the Manager's and Investment Managers' fees described above under "Management Fee," the cost of buying and selling assets, interest and brokerage charges.

Where an investor subscribes or redeems an amount representing 5% or more of the net asset value of the Fund, the Investment Manager may cause the Fund to levy a fee of 0.25% of the net asset value of the Fund shares being acquired or redeemed.

The annual management fees charged are included in the TER. The TER is a measure of the actual expenses incurred by the class over a 12 month period, excluding trading costs. Since Fund returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns. Expenses may vary, so the current TER is not a reliable indicator of future TERs.

Changes in the Fund's Top 10 Holdings

30 April 2018	%	31 July 2018	%
Mitsubishi	9.1	Sumitomo	8.8
Sumitomo	7.3	Mitsubishi	8.5
Daito Trust Construction	7.0	Daito Trust Construction	7.6
lida Group Holdings	6.3	lida Group Holdings	6.9
INPEX	6.2	INPEX	6.8
Sumitomo Mitsui Fin.	4.7	Sumitomo Mitsui Fin.	4.8
Mitsubishi UFJ Financial Group	4.7	Mitsui & Co	4.7
Mitsui & Co	4.1	KDDI	4.6
NGK Insulators	4.1	Bridgestone	4.4
Nissan Motor	4.0	NEXON	4.3
Total	57.5	Total	61.6

Past performance is not a reliable indicator of future results. Orbis Fund share prices fluctuate and are not guaranteed. Returns may decrease or increase as a result of currency fluctuations. When making an investment in the Funds, an investor's capital is at risk.



Orbis SICAV Japan Equity Fund

Additional Information

South African residents should contact Allan Gray Unit Trust Management (RF) Proprietary Limited at 0860 000 654 (toll free from within South Africa) or offshore_direct@allangray.co.za to receive, free of charge, additional information about a proposed investment (including Prospectus, application forms, annual reports and a schedule of fees, charges and maximum commissions). The Investment Manager can be contacted at +1 441 296 3000 or clientservice@orbis.com. The Fund's Depositary is Citibank Europe plc, Luxembourg Branch, 31 Z.A. Bourmicht, L-8070 Bertrange, Luxembourg. All information provided herein is subject to the more detailed information provided in the Fund's Prospectus.

Share Price and Transaction Cut Off Times

Share prices are calculated on a net asset value basis by share class, normally as of 5:30 pm (Bermuda time) (i) in the case of the Investor Share Classes, each Thursday (or, if a Thursday is not a business day, the preceding business day), (ii) in the case of the Refundable Reserve Fee Share Classes, the first Thursday of each calendar month and any other Thursday on which an investor transacts in such class (or, if a Thursday is not a business day, the preceding business day), (iii) on the last calendar day of each month (or, if that is not a weekday, the preceding weekday) and/ or (iv) any other days in addition to (or substitution for) any of the days described in (i), (ii) or (iii), as determined by the Manager without notice.

Subscriptions are only valid if made on the basis of the Fund's current Prospectus. To be processed on a given dealing day: subscription requests into an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm on that dealing day; subscription requests into an Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:30 pm; redemption requests from an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 12 noon; redemption requests from an Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:30 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is also not an Orbis SICAV Fund must be submitted by 12 noon; requests to switch from an Orbis SICAV Fund into a different Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is an Orbis SICAV Fund must be submitted by 12 noon; and requests to switch from an Orbis Fund that is an Orbis SICAV Fund to a different Orbis Fund that is also an Orbis SICAV Fund must be submitted by 5:30 pm. All times given are Bermuda time, and all requests must be properly completed and accompanied by any required funds and/or information.

Share prices, updated weekly, are available

- from the Allan Gray Unit Trust Management (RF) Proprietary Limited's website at www.allangray.co.za,
- from the Orbis website at www.orbis.com,
- by e-mail, by registering with Orbis for this service at the Orbis website at www.orbis.com, and
- · from Bloomberg.

Legal Notices

Returns are net of Investor Share Class fees, include income and assume reinvestment of dividends. Figures quoted are for the periods indicated for a ¥10,000 or €10,000 investment (lump sum, for illustrative purposes only). Annualised returns show the average amount earned on an investment in the Fund/share class each year over the given time period. This Report does not constitute advice nor a recommendation to buy, sell or hold, nor an offer to sell or a solicitation to buy interests or shares in the Orbis Funds or other securities in the companies mentioned in it.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of an investment in the Fund may go down as well as up, and past performance is not a reliable indicator of future results. Neither the Manager nor the Investment Manager provides any guarantee with respect to capital or the Fund's returns. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Commission and incentives may be paid by investors to third parties and, if so, would be included in the overall costs. Individual investors' performance may differ as a result of investment date, reinvestment date and dividend withholding tax, as well as a levy that may apply in the case transactions representing more than 5% of the Fund's net asset value. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. The Fund invests in foreign securities. Depending on their markets, trading in those securities may carry risks relating to, among others, macroeconomic and political circumstances, constraints on liquidity or the repatriation of funds, foreign exchange rate fluctuations, taxation and trade settlement.

The discussion topics for the commentaries were selected, and the commentaries were finalised and approved, by Orbis Investment Management (Guernsey) Limited, the Fund's Investment Manager. Information in this Report is based on sources believed to be accurate and reliable and provided "as is" and in good faith. The Orbis Group does not make any representation or warranty as to accuracy, reliability, timeliness or completeness of the information in this Report. The Orbis Group disclaims all liability (whether arising in contract, tort, negligence or otherwise) for any error, omission, loss or damage (whether direct, indirect, consequential or otherwise) in connection with the information in this Report.

Prior to 29 November 2002 the Orbis SICAV Japan Equity Fund—Yen class was a British Virgin Islands investment company, Orbis Japan Equity (Yen) Fund Limited.

Fund Minimum

Minimum investment amounts in the Fund are specified in the Fund's Prospectus, provided that a new investor in the Orbis Funds must open an investment account with Orbis, which may be subject to minimum investment restrictions, country restrictions and/or other terms and conditions. For more information on opening an Orbis investment account, please visit www.orbis.com.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees, remain subject to the investment minimums specified by the applicable terms and conditions.

TOPIX Stock Price Index, including income ("TOPIX"): Tokyo Stock Exchange. TOPIX hedged into euro is calculated by Orbis using an industrystandard methodology using the TOPIX which is in yen. No further distribution of the TOPIX data is permitted.

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Legal Notices

This Report does not constitute advice nor a recommendation to buy, sell or hold, nor an offer to sell or a solicitation to buy interests or shares in the Orbis Funds or other securities in the companies mentioned in it. Subscriptions are only valid if made on the basis of the current Prospectus of an Orbis Fund.

The discussion topics for the commentaries were selected, and the commentaries were finalised and approved, by either Orbis Investment Management Limited or Orbis Investment Management (Guernsey) Limited, the Funds' Manager or Investment Manager, as the case may be. Information in this Report is based on sources believed to be accurate and reliable and provided "as is" and in good faith. The Orbis Group does not make any representation or warranty as to accuracy, reliability, timeliness or completeness of the information in this Report. The Orbis Group disclaims all liability (whether arising in contract, tort, negligence or otherwise) for any error, omission, loss or damage (whether direct, indirect, consequential or otherwise) in connection with the information in this Report.

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Returns are net of fees, include income and assume reinvestment of dividends. Figures quoted are for the periods indicated for a \$10,000, ¥10,000 and €10,000 investment (lump sum, for illustrative purposes only). Annualised returns show the average amount earned on an investment in the Fund/share class each year over the given time period.

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Fund Minimums

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Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees remain subject to the investment minimums specified by the applicable terms and conditions.

Fees and Charges

The management fees associated with the Funds vary depending upon the share class an investor purchases. Not all share classes are offered by each Fund, and the eligibility criteria for different share classes and/or different Funds vary. Each Orbis Fund's Prospectus (available on www.orbis.com) describes the management fees, share classes and eligibility criteria of that Fund.

A schedule of fees and charges and maximum commissions is available on request from the appropriate Manager.

Fund Information

Orbis SICAV Funds: The ongoing charges include a fixed annual 1.5% management fee and other Fund expenses but exclude performance fees and portfolio transaction costs. The total management fee consists of the fixed management fee and the variable performance fee.

Orbis Optimal Funds: Total Rate of Return for Bank Deposits is the compound total return for one-month interbank deposits in the specified currency. Beta Adjusted Exposure is calculated as Equity Exposure multiplied by a Beta determined using Blume's technique, minus Portfolio Hedging.

Prior to 1 July 1998 Orbis Optimal (US\$) was managed with a currency benchmark of 40% US dollars, 40% European currency units and 20% Japanese yen. On 1 July 1998 this was changed to 100% US dollars and the euro denominated Fund was launched.

Sources

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